



LEGALINK

LATAM



LEGALINK

INTERNATIONAL BUT PERSONAL

A Global Network
of Individual Law Firms

WWW.LEGALINK.CH

LEGALINK | LATAM

“Legalink LatAm is a homogeneous group of leading Latin American law firms of equivalent size, client profile and practice areas. The member firms have offices in the main cities of each country and due to a consolidated presence in their respective legal market they are able to cover and assist in transactions within the entire territory of their respective countries. The firms work in a coordinated manner, attentive to the business tendencies within the continent and aiming at a greater knowledge and experience exchange as well as a strategic approach of the market. This is the case of the group’s approach to the infrastructure projects in the region. Not only all members are aware of the existing projects within the region, but the firms also exchange knowledge and experiences in this area, making the group the ideal advisor for the parties involved in such projects, in special foreign investors.”

Anneliese Moritz,
Felsberg Advogados,
Brazil

“The Legalink LatAm group has strongly developed in the past years, covering all major jurisdictions in the region, and consequently becoming an extremely useful tool for the benefit of all our clients. Although we are independent, we share similar values and visions, encompassing the provision of sophisticated legal advice with a modern business oriented approach. Our clients have to be sure that we have the best LatAm team, ready to provide the best advice available in the region.”

Haroldo Espalter,
Hughes & Hughes,
Uruguay

ABOUT LEGALINK

Founded in 1991, Legalink is an international network of commercial law firms who provides top-quality multijurisdictional legal services through an exceptionally active international network. Legalink is an expanding network with over 60 members. They are independent law firms with an emphasis on commercial legal activity.

Legalink is represented in all main commercial centers worldwide. Most of its members are leading or highly recommended law firms and lawyers are recognized by international legal directories such as Chambers and Partners Global, Europe, USA and Asia editions, Legal 500 and IFLR, amongst others. Legalink prides itself in being an invitation-only international network. It is not a typical 'name-on-a-list' referral network. It is a genuine collaboration of reputable and successful law firms who maintain close working and personal relationships. Its members' common aim is to guide clients through the challenges of global business by providing them with effective and efficient, personalized legal services. Legalink members share the same core values in respect to integrity, honesty, quality of professional services, understanding, responsiveness, accessibility and the sparing no effort to meet client's needs. Historically, Legalink members have had notable success in facilitating the smooth completion and resolution of cross-border and international transactions and multi-jurisdictional disputes. Legalink itself does not perform or offer any legal work or services nor is it a partnership of law firms. Each member is independent and solely responsible for the quality of the legal services it renders to its clients.

ABOUT LEGALINK | LATAM

In recent years Legalink has experienced unprecedented growth and it provides its member firms with global reach. As a response to the needs of international clients who demand a seamless cross border service as well as in order to enhance the contact between members, the network's members have established regional groups. The member firms within these business focused regional groups hold regular meetings and have frequent contacts for the purpose of meeting international client needs, as well as for generating business within and between the regions. In addition to providing an importance source of business for network members the above the regional groups provide invaluable regional knowledge transfer between their members and an invaluable source of relevant and up to date business data for Legalink members and their clients.

Legalink LatAm members are presented to you in this booklet.

MEMBERS

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ARGENTINA

NICHOLSON Y CANO

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C | ABOGADOS

Buenos Aires

FIRM PROFILE

Nicholson y Cano is one of the leading law firms in Argentina since its foundation in 1976. With a team of 28 partners and more than 150 lawyers we represent local and international clients in all economic sectors: infrastructure, finance, services, telecommunications, energy, automotive, construction, manufacturing, agribusiness, among others.

Our commitment is to become partners with our clients in the process of generating corporate value and to provide them with creative and practical solutions as well as a proper assessment and mitigation of the different legal risks that may affect their business and transactions.

We are also committed to develop long term relations with our clients to provide them with the most appropriate and cost-effective legal service, assisting them in day to day matters and also in sophisticated transactions to achieve their business goals.

Being a large full service firm allows us to be awarded large-scale projects and cases from the initial stages to the final handover. Our expertise in different fields of law makes easier for our professional teams to handle medium and big projects and cover all of our clients' legal needs to help them to generate value.

We have a diversified portfolio of domestic and international corporations.

WHAT WE THINK ABOUT LEGALINK

“Our experience with Legalink has been very positive since the very beginning of our relationship. Legalink is a network of worldwide legal firms with leading professionals, that allows us to grant our clients the confidence in offering their services when required. The selection of each law firm is carefully made, based on the professional and personal qualities of their members. Likewise, the possibility to meet twice a year with most of the members offers us the opportunity to build links and establish excellent professional and personal relations with them.”

PRACTICE AREAS

Agribusiness;
Banking and Capital Markets;
Competition/Antitrust;
Compliance and Anticorruption;
Corporate/M&A;
Dispute Resolution: Litigation and Arbitration;
Energy and Natural Resources: Oil & Gas, Mining and Power;
Environmental;
Infrastructure;
Insurance;
Labour & Employment;
Product Liability;
Public Law;
Real Estate;
Tax and Foreign Trade;
TMT (Telecoms, Media and Technology).

CLIENTS / INDUSTRIES

Agribusiness
Energy and Mining
Finance
Industry and Services
Insurance
Labs and Medical Services
Real Estate
Telecommunications

NICHOLSON Y CANO

INTERNATIONAL DIRECTORIES

Chambers and Partners

Agribusiness; Banking & Finance; Corporate/M&A; Dispute Resolution;
Energy & Natural Resources: Oil & Gas; Environment; Insurance; Product Liability and Real Estate.

Legal 500

Banking and Finance; Corporate and M&A; Environment; Insurance; Real estate;
Energy and Natural Resources: Oil & Gas and Mining.

Latin Lawyer

“The firm is well recognised in Argentina. The service is excellent in terms of both quality and turnaround time. The team has a deep understanding of the issues and can offer consultation - they can highlight the most important information.”

Chambers Latin America

BOLIVIA

GUEVARA & GUTIÉRREZ S.C.

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GUEVARA & GUTIÉRREZ
 SERVICIOS LEGALES

LA PAZ AND SANTA CRUZ

FIRM PROFILE

Guevara & Gutiérrez S.C. was established in 1989 and has become one of the pre-eminent law firms in Bolivia. It is a full-service law firm which specialises in advising foreign companies interested in investing in Bolivia. The firm draws from the international background and experience of its partners to provide the highest quality of service in an efficient and expedient manner. Most of the firm's partners and senior associates have earned a postgraduate degree, aside from their Bolivian law degree, in the United States or Europe.

Today, the firm has offices in La Paz and Santa Cruz (the two most important cities in Bolivia), as well as a network of associated lawyers in other cities throughout the country. Teamwork allows the firm to efficiently manage large projects that require the conjunction of different specialties. Our mission is to provide the highest quality of legal advice, in order to be the firm chosen by clients to assist them in their most complicated disputes and in their most important transactions.

WHAT WE THINK ABOUT LEGALINK

“We believe Legalink is an excellent mechanism to respond to the global needs of international business in our times. Companies are no longer limited by the borders of their countries, and neither should the law firms that advise them. Through Legalink, clients can have access to a number of firms around the World, who share the same high standards of professionalism and sophistication.”

PRACTICE AREAS

Corporate, Mergers and Acquisitions;
 Commercial,
 Banking & Finance;
 Regulatory;
 Energy and Natural Resources;
 Trade and Competition;
 Tax;
 Labour and Employment;
 Litigation, Arbitration and Dispute Resolution;
 Real Estate and Property;
 Intellectual Property.

CLIENTS / INDUSTRIES

Pepsico
 Petrobras
 YPF
 American Airlines
 ABInBev
 Citibank
 Repsol
 Caterpillar
 Cargill
 IFC
 IDB

GUEVARA & GUTIÉRREZ S.C.

INTERNATIONAL DIRECTORIES

Chambers and Partners

Banking & Finance; Corporate/Commercial; Dispute Resolution; Energy & Natural Resources; Labour & Employment; Tax

"Guevara & Gutiérrez are supportive, co-operative and prompt in their advice."

"Their assessment is good and precise. They consider aspects that go beyond the questions we ask them. It's a firm with high standards"

Legal 500

Corporate and M&A; Dispute Resolution; Energy and Natural Resources; IP; Labour and Employment; Real Estate; Tax

"The 'highly capable', 'multi-disciplinary' team at Guevara & Gutiérrez S.C 'works very hard for its clients' and is 'very honest and professional in all senses'."

Latin Lawyer 250

"Glowing praise from the firm's international clients, one of whom says Guevara & Gutiérrez is one of the best firms they have worked with in South America, hints at the quality and sophistication of its legal work across its practice areas."

BRASIL

FELSBERG ADVOGADOS

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SÃO PAULO, RIO DE JANEIRO, BRASÍLIA

.. FELSBERG
 ADVOGADOS

FIRM PROFILE

Felsberg is a law firm renowned for its ability to combine experience, tradition and excellence to provide efficient, fast and focused services that yield innovative solutions in a world that is constantly changing.

We believe that the combination of individual, joint and complimentary values, together with a tradition established over nearly five decades of service, means that we have a broad and multi-disciplinary vision that focuses on the current and future needs of our clients, while merging security and added value to provide outstanding legal services.

We are constantly reinventing ourselves to better attend our clients. We organize our teams of attorneys within a structured and coordinated whole, allowing our technical excellence in different fields to compliment and support each department, providing efficiency and expertise wherever and whenever it is needed.

This type of service is only possible in an organization that is committed to the transparency that allows our clients direct contact with their attorneys, so that their needs are always met promptly and personally by the correct specialist area.

WHAT WE THINK ABOUT LEGALINK

“Legalink is a team of reliable and highly qualified colleagues worldwide who advise clients with the same diligence and care that we have. The high quality standards and professionalism of each member firm, which is carefully selected, is a guarantee that clients of any member firm, will be properly advised wherever they go.#

PRACTICE AREAS

Agribusiness, Arbitration and Mediation, Aviation & Aircraft Finance, Consumer Relations, Corporate and M&A, Economic and Competition Law, Environment, Sustainability and Waste Law, Fashion Law, Financial Law, Immigration, Infrastructure, Innovation, Startups and Venture Capital, Institutional and Governmental Relations, Insurance and Reinsurance, Intellectual Property, Labor, Life Sciences, Litigation, Maritime, Mining, Oil and Gas, Public Law and Regulatory, Real Estate Financing, Restructuring & Insolvency, Sanitation, Sports Law, Tax, Telecommunications, White-collar Crime, Corporate Investigations and compliance.

FELSBERG ADVOGADOS

CLIENTS / INDUSTRIES

Banco Interamericano de Desenvolvimento; Caixa Participações S.A., Christian Laboutin SA, Bureau Veritas International SAS, Fator S.A. Corretora de Valores e Câmbio, Caixa Geral do Depósito, Danisco Brazil and Danisco A/S, Coltene AG, Parmalat Alimentos S.A., Dalkia Brasil S.A., Vishay Intertechnology Inc., Kromberg & Schubert., Mobilinea S.A., BCN Leasing Arrendamento Mercantil S/A, Viscosfan do Brasil—Sociedade Comercial e Industrial Ltda., GE Capital, Grupo Vigor, Ogilvy & Mather Ltd., Leitesol Indústria e Comércio S/A, Companhia Brasileira de Entretenimentos, Ceterp -Centrais Telefônicas De Ribeirão Preto

S/A, Barramar, Crios Resinas Sintéticas S.A., BBH, ABP Induction LLC, Omron Group, Dow Química S/A, BSN Medical, Confederação Nacional da Indústria - CNI, Natura Cosméticos S.A., Toyota do Brasil Ltda., Dell Technologies, Estre Ambiental, ABPA - Associação Brasileira de Proteína Animal, Rede Energia S.A., CPFL Renováveis, Companhia Energética de São Paulo, Electnor, Omega Energia, Grupo Isolux, Neoenergia, Grupo Gransolar, Caixa Econômica Federal, Banco Brasil Plural, OSX-3, Banco de Credito del Peru, Elecnor.

INTERNATIONAL DIRECTORIES

Chambers and Partners

Bankruptcy/Restructuring; Environment.

Leaders League

Bankruptcy and Insolvency; Startups & Innovation.

Who's Who Legal

International Tax Review

Lacca

Expert Guides and Global Restructuring Review

“The team is organised and has zeal for its clients, being always concerned with their needs and available to discuss strategies.”

Chambers Latin America

CHILE

GRASTY QUINTANA MAJLIS

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Juan Turner

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SANTIAGO

FIRM PROFILE

Grasty Quintana Majlis is a law firm with over 30 years of experience, oriented to satisfy the various needs of our clients in a wide range of matters. We are driven by our desire to assist our clients in their business, in issues regarding family estate and the resolution of highly complex conflicts. We are renowned for our independence and for prioritizing the interests of those who have put their trust in our services.

We rely upon a team of lawyers graduated from the best law schools in Chile and the world. Our performance is characterized by the versatility and the capacity to adapt to the client's needs, with a deep understanding in business.

Throughout our history, we have developed various practice areas oriented to deal with every legal need of our clients in one single place. With time, these specialties have merged into a service provision model that distinct us as unique. For each single task we form multidisciplinary teams, in order to provide an effective and efficient service, without disregarding any of the multiple legal angles of each issue.

WHAT WE THINK ABOUT LEGALINK

“Legalink allows us to rely on a selected network of law firms throughout the world, so they can handle the legal matters of our clients abroad with the same delivery and quality. The fact that we actually know each other makes the commitment even stronger and that is something that benefits our clients and their interests outside of Chile.”

PRACTICE AREAS

Corporate M&A;
Banking, Finance
& Capital Markets;
Natural Resources, Mining
& Energy;
Tax;
Labour;
Dispute Resolution.

CLIENTS / INDUSTRIES

Mining;
Retail;
Technology &
Telecommunications;
Family Offices (Private
Wealth);
Pharmaceutical.

GRASTY QUINTANA MAJLIS

INTERNATIONAL DIRECTORIES

Chambers and Partners

Corporate and M&A; Energy and Natural Resources; Labour and Employment.

Legal 500

Banking & Finance; Corporate and M&A; Dispute resolution; Insurance; Labour and employment; Real Estate; Tax.

Leaders League 2019

Banking & Finance; Mergers & Acquisitions; Tax Law; Labour Law.

Grasty Quintana Majlis & Cia.'s 'level of service is very good, including the team's value for money' and 'the practice delivers a top-quality service with professionals that are fully engaged in their areas of expertise'.

Legal 500 2019

"Active corporate practice occupying a solid position in the Chilean market. Team is well placed to advise on a variety of corporate matters, with particular experience in M&A, joint ventures and corporate reorganisations. Routinely represents significant domestic and international clients from industries such as financial services, retail and telecommunications."

Chambers Latin America 2019

"Recommended" in Banking & Finance, Merger & Acquisitions and Tax Law, and "Excellent" in Labour Law.

Leaders League 2019

COLOMBIA

MUÑOZ TAMAYO & ASOCIADOS

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BOGOTA

MTA / MUÑOZ TAMAYO
& ASOCIADOS

FIRM PROFILE

Muñoz Tamayo & Asociados is a full-service law firm in Bogota, Colombia, focused on providing business-centered solutions that address today's ever-changing competitive marketplace.

Since the firm's inception in 1995, MTA has been an innovative player in the Colombian legal market, pioneering and carrying out the country's first privatization processes throughout the mid 1990's. Over the past two decades, the firm has participated in over 80% of privatizations in Colombia's gas and electric energy sectors. MTA's evolution over the years has resulted in an expansion of services offered and a strong presence in Colombia's most prominent business, finance, infrastructure and environmental operations in both the public and private sectors.

The ethos of facilitating complex projects of international clients entering into and operating in the Colombian market provides a unified foundation for the diverse practice areas of the firm, while the interplay of skills across its various practices allows for MTA to provide clients with the highest-quality legal services in all aspects of their business.

At Muñoz Tamayo & Asociados, legal challenges are a matter of vision, which is why the firm focuses on achieving unique solutions to challenging transactions. The attorneys at MTA are trained in multiple jurisdictions, come from diverse backgrounds and have an international mindset which allows for them to bring different perspectives and innovative approaches in their application of the law and the way they shape clients' interactions with the law. Additionally, our lawyers are multilingual, amongst them speaking and working in English, Spanish, French, German and Portuguese.

The firm strives to take on projects of all magnitudes and complexity, guaranteeing highly-personalized service adapted to the needs of the client.

PRACTICE AREAS

Corporate Law;
 M&A and Privatizations;
 Project Structuring;
 Finance & Banking;
 Environmental Law;
 Litigation & Conflict
 Resolution;
 Energy & Natural Resources;
 Real Estate;
 Infrastructure and PPP's;
 Communications, Media
 & Technology;
 Health Sector;
 Mining Sector;
 Tax Law;
 Labour & Employment;
 Sports & Entertainment Law;
 Administrative and
 Regulatory Law;
 Competition Law.

MUÑOZ TAMAYO & ASOCIADOS

CLIENTS / INDUSTRIES

Banking & Finance; Capital Markets; Insurance; Telecommunications; Oil & Gas; Transportation; Infrastructure; Energy; Mining & Natural Resources; Health Care; Hospitality and Leisure; Consumer; Products; Fintech; Software; Sports.

INTERNATIONAL DIRECTORIES

Chambers and Partners

Corporate and M&A; Energy and Natural Resources; Projects; Public Law.

"The lawyers provide an excellent service. They get very involved in the matters. Everything is done on time, even when we need it very urgently.

Their input helps us make the right decisions." Chambers Latin America

"Working with the firm is a very positive experience as the lawyers are very knowledgeable in this field."

Legal 500

Banking and Finance; Corporate and M&A; Energy and Natural Resources; Labour and Employment; Projects; TMT.

"Felipe Trías and Diego Muñoz lead 'a very active practice' notable for its experience in financial structuring and the restructuring of existing debts in cross-border transactions."

Leaders League

M&A; Banking & Finance, Labour Law.

IFLR 1000

Financial and corporate; Project Development.

"Great boutique law firm."

M&A

PANAMA

ROSAS Y ROSAS

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 Juan Carlos Rosas
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PANAMA CITY

FIRM PROFILE

Established in 1953 by Olmedo A. Rosas, who led its growth for over three decades and positioned it as one of the most distinguished law firms in Panama. The firm has a renowned reputation for consistently providing high quality legal advice, maintaining a tradition of excellence that goes along with the promotion of ethical values and keeping a personalized relationship. The firm renders assistance to investors that set up a business presence in Panama, or to those who make use of the services that the Panamanian legal structure provides for the offshore investor. Our continuous and growing success is the result of a combination of local and foreign-educated lawyers who manage complex and sophisticated matters. In addition to the attorneys, the firm employs a fully bilingual support staff specialized in legal, finance, accounting, and management. This unique background enables our firm to provide competitive and effective legal services to clients, which vary from corporate services to financial, international tax-planning, leading maritime law practice, immigration, commercial, real estate, employment law and litigation services, among others. Besides its core legal practice, our firm is committed to our society by rendering pro-bono legal and professional assistance to those in need and to various charitable organizations. Aside from Panama City, the firm has another local office in David, Chiriquí.

WHAT WE THINK ABOUT LEGALINK

“Given Panama’s presence as a regional hub for services, logistics and multinationals in Latin America, our clients’ businesses are no longer local but have an international outlook and flavor. LEGALINK gives us the ability to accompany our clients outside of Panama alongside other leading law firms in their jurisdiction, catering clients with quality legal services around the world. We also benefit from the relationships built with law firms and lawyers globally who think of us as their partners in Panama. Moreover, the best takeaway from LEGALINK are the long-lasting relationships created with not only exceptional lawyers, but exceptional people.”

PRACTICE AREAS

Administrative Law;
 Aviation Law;
 Banking & Finance;
 Commercial Law;
 Corporate Law & Services;
 Estate Planning, Private Clients and Foundations;
 Family Law;
 Foundations;
 General Litigation;
 Government Contracts & Permits;
 Immigration Law Litigation;
 Intellectual Property;
 Labor & Employment Law;
 Maritime Law;
 Mergers & Acquisitions and Joint Ventures;
 Real Estate;
 Reinsurance Law;
 Tax Law.

CLIENTS / INDUSTRIES

Aviation;
 Banking & Finance;
 Consumer Products;
 Foundations;
 Government;
 Infrastructure;
 Insurance;
 Private Clients;
 Real Estate;
 Shipping;
 Transportation.

PERU

HERNÁNDEZ & CÍA. ABOGADOS

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LIMA

FIRM PROFILE

Hernández & Cía. Abogados (Hernández) is considered one of the best full-service law firms in Peru.

The firm counts with 75 lawyers: 17 partners, 2 counsel and 56 associates.

Hernández was founded in 1992 as a tax boutique and its tax department is still considered one of the top tax groups in Peru. Today our firm has an excellent experience and track record in different areas according to the necessities of our clients. Hernández has participated in land-mark transactions and combines an international and local list of important clients, and regularly works on cross-border transactions in coordination with law firms of other jurisdictions.

Our professional excellence is grounded in the preparation and experience of our attorneys, who are graduates from the best law schools, with postgraduate degrees at prestigious international institutions and international work experience. Also, our attorneys are faculty members at Peru's most important law schools and master's programs.

WHAT WE THINK ABOUT LEGALINK

"Legalink has allowed us to refer work of our clients to very good law firms in other jurisdictions. We believe Legalink helps us to provide additional assistance to our clients when they do cross border transactions."

PRACTICE AREAS

Mergers & Acquisitions;
 Private Equity;
 General Corporate;
 Tax;
 Tax Planning;
 Tax Litigation;
 Investment Funds;
 Projects;
 Infrastructure Concessions;
 PPPs;
 Construction law;
 Energy (Conventional and Renewables);
 Project Finance;
 Banking;
 Capital Markets;
 Litigation;
 Arbitration;
 International Trade & Customs;
 Mining;
 Environmental law;
 Lands;
 Employment;
 Pension Funds;
 Telecom;
 Criminal Law;
 Compliance and Investigations and Intellectual Property.

HERNÁNDEZ & CÍA. ABOGADOS

CLIENTS / INDUSTRIES

Our representative clients include: Accenture, Goldman Sachs, General Electric, GE Healthcare, GE Energy, The Carlyle Group, The Abraaj Group, Apollo Global Management, Bombardier Transportation, Banco de Crédito, Banco Santander, Banco Itaú, Brookfield Asset Management, Castrol (BP Amoco), Barrick Gold, Denham Capital, International Finance Corporation (The World Bank), Hudbay, Antamina (Glencore, Tech, Mitsubishi, BHP Billiton), Goldfields, Lumina Copper (China

Minmetals and Jiangxi Copper), Korea National Oil Company – KNOC, Korea Zinc, Pan American Silver, Procter & Gamble, Repsol, Rio Tinto, Saga Falabella, Samsung C&T, Scotiabank, ST Electronics (Singapore), Telefónica del Perú, Unión de Cervecerías Peruanas Backus & Johnston (SAB Miller), the Republic of Peru, Yildirim Group (Turkey) and Warburg Pincus, among others.

INTERNATIONAL DIRECTORIES

Chambers Latin America 2019

Tax; Corporate/M&A; Environment; International Trade/WTO; Banking & Finance; Energy & Natural Resources: Mining; Energy & Natural Resources: Power, Intellectual Property; Capital Markets; Dispute Resolution: Litigation; Labour & Employment; Projects.

Partner Luis Hernández is Senior States people in Tax.

“Senior statesman Luis Hernández wins praise from clients for being “an excellent lawyer.” He is also described as an “undoubtedly important figure” in this area. He is highly experienced in myriad elements of tax law, particularly regarding hydrocarbons and mining.”

“Clients appreciate the team’s expertise, saying: They deliver a high-quality and specialised service, offering excellent cost-benefit.” Corporate M&A.

“The firm obtained “excellent results,” and the team is “efficient and client-oriented,” another interviewee notes.” Tax

Legal 500

“...two firms which stood out this year for their impressive growth in an adverse market, [...] and Hernández & Cía. Abogados. Both rose in our rankings more than any other firm, the result of aggressive hiring strategies, marked client gains and some enviable instructions.”

MEXICO

RAMOS, RIPOLL & SCHUSTER

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MEXICO CITY / GUADALAJARA

FIRM PROFILE

Ramos, Ripoll & Schuster ('RRS') is a full-service law Firm that, while capable of dealing with complex and demanding endeavours, still preserves the adaptability, personal involvement and high specialization of a boutique.

The firm counts with 9 partners, 40 associates and 30 professionals who have first-hand and practical understanding of their client's industries (mostly gained through in-house experience), and thus are able to offer valuable insight and provide commercially efficient solutions.

The firm regularly assists clients not only in Mexico but also across Latin America, counting with outstanding knowledge of the conditions and practices of the region. The firm combines this local experience with adherence to the highest standards demanded by the global market.

RRS constantly assists clients in cross-border transactions which require the coordination of multiple teams in different countries.

Additionally, the firm has represented numerous clients coming from Asia, so the organisation has developed a profound understanding of Asian cultures, their necessities and the way they do business in Latin America

WHAT WE THINK ABOUT LEGALINK

"Legalink has allowed us to establish truly valuable relationships with other members very quickly. Not only referrals have been numerous, but also meaningful academic and professional collaborations have continuously ensued. It is an active and close-at-hand network that immediately proves its worth."

PRACTICE AREAS

Litigation;
Arbitration;
Energy;
Infrastructure;
Corporate;
International Trade/WTO;
Employment;
Social Security;
Sports Law;
Intellectual Property.

CLIENTS / INDUSTRIES

Automotive;
Financial Institutions;
Public Entities (Federal, State and Municipal);
Construction;
Real Estate;
Energy (Renewables and Electricity Markets);
Pharmaceutic;
Media & Entertainment;
Sports;
Manufacturing (Maquila) and Fintech.

RAMOS, RIPOLL & SCHUSTER

INTERNATIONAL DIRECTORIES

Chambers Global 2019

International Trade / WTO

Chambers Latin America 2019

General Business Law Guadalajara

“Prestigious full-service firm commanding a stellar reputation for its Guadalajara-based capabilities. Offers expertise in such areas as corporate, banking and finance, litigation, IP and labour. Routinely retained by notable names from several industries such as consumer goods and insurance, as well as government entities. Team is particularly well equipped to represent foreign investors in the local market”

“I would highlight the timely nature of the service, and complete and concise responses that the firm provides.”

“Whatever you’re looking for, they can handle it.”

URUGUAY

HUGHES & HUGHES

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MONTEVIDEO

FIRM PROFILE

Hughes & Hughes is a long established and prestigious full-service firm that has successfully encompassed the long-term expertise with a modern, sophisticated and practical approach of the business.

Our history goes back to more than 100 years of uninterrupted professional practice acting as legal representatives and providing ongoing preventive advice, but also anticipating our clients' future needs, business opportunities and strategic alliances.

With a unique understanding of the legal world and an up-to-date knowledge of new market and business models we play an active role in the legal and economic life of our country.

Despite the firm having no formal ties on an exclusivity basis with firms abroad it enjoys an excellent relationship and close connections with the top US, European and regional firms. The firm is the Uruguayan member of Legalink, Fraud-Net and Employment Law Alliance.

PRACTICE AREAS

Accounting & Outsourcing;
Administrative Law &
Government Procurement;
Asset Recovery;
Restructuring & Insolvency;
Banking & Finance;
Corporate & Commercial;
Environmental;
Forestry & Agribusiness;
Labor Law & Employment;
Litigation & Arbitration;
Mining;
Power & Renewable;
Resources;
Real Estate;
Taxation.

WHAT WE THINK ABOUT LEGALINK

“Legalink has proven to be a very powerful instrument to increase our potentialities, for the direct benefit of our clients.”

HUGHES & HUGHES

CLIENTS / INDUSTRIES

Automotive; Advertising; Agribusiness and Forestry; Chemical; Construction; Energy and Resources; Financial Institutions; Food and Beverages; Hotels and Leisure; Industries and Manufacturing; Infrastructure; Insurance and Reinsurance; Life Sciences, Pharmaceutical and Healthcare; Media and Entertainment; Retail and Consumer Goods.

INTERNATIONAL DIRECTORIES

Chambers Global

Banking and Finance; Corporate and M&A

Chambers Latin America

Banking and Finance; Corporate and M&A; Dispute Resolution; Energy & Natural Resources; Labour and Employment; Real Estate

“They deliver a high-quality, expert service and have the ability to understand the client’s business and mindset. They consider things not only from a legal point of view, but also from a commercial one.”

Legal 500

Banking and Finance; Corporate and M&A; Dispute Resolution; Labour and Employment; Real Estate; Tax.

“Hughes & Hughes is commended for its ‘great focus on the client’; its ‘strong responsiveness’ and ‘proactive approach’ are also widely acclaimed.”

IFLR

Financial and Corporate; Project development

“Accurate information with a fast response.” – Banking and finance

Latin Lawyer 250

“Corporate/M&A is one of the firm’s strongest, with clients citing the professionalism, availability and flexibility of the team’s lawyers, who quickly understand the issues under consideration and give prompt and clear advice. Fellow lawyers have said that Hughes & Hughes lawyers are assertive and highly competent.”

UNITED STATES

BELL NUNNALLY

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 Christopher Trowbridge
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DALLAS, TX



FIRM PROFILE

Founded in 1980, Bell Nunnally is a premier full-service law firm located in the renowned Arts District in Dallas, Texas. Our central location in the United States allows us to easily visit our clients who are located abroad in their home countries. With more than 60 attorneys, we are recognized among the 25 largest firms in North Texas and among the 60 largest firms in the state.

Providing transactional and litigation services to a national and international client base ranging from start-up businesses to Fortune 500 companies, Bell Nunnally has attorneys experienced in a full range of business matters including litigation, real estate, commercial finance, corporate and securities, bankruptcy and financial restructuring, health care, immigration, intellectual property, appellate, entertainment, labor and employment, mergers and acquisitions, estate planning, tax and white collar criminal and regulatory defense.

WHAT WE THINK ABOUT LEGALINK

“Legalink has enabled Bell Nunnally to provide additional value to our clients by arming us with an incredible international toolkit of legal resources. Our clients are consistently impressed that we have the ability to call on very qualified counsel in most countries. Knowing we have global resources through our membership with this organization gives our clients peace of mind and complements their business goals and objectives.”

PRACTICE AREAS

Commercial Litigation;
 Commercial Finance;
 Corporate and Securities;
 Creditors' Rights;
 Entertainment, Advertising and New Media;
 Financial Restructuring and Bankruptcy;
 Health Care;
 Immigration;
 Intellectual Property;
 Labor, Employment and Benefits;
 Mergers and Acquisitions;
 Private Clients and Estate Planning;
 Real Estate;
 Supreme Court and Appellate;
 Tax;
 White Collar Criminal and Regulatory Defense;
 Workplace Culture and Misconduct Investigations.

BELL NUNNALLY

CLIENTS / INDUSTRIES

Advertising and New Media;
Agribusiness, Beverage and Food;
Broker/Dealer and Securities;
Construction;
Energy and Natural Resources;
Entertainment, Media and Sports;
Financial Services;
Hospitality;

Insurance;
Manufacturing;
Municipalities;
Non-Profits;
Real Estate;
Software, Technology and Telecommunications;
Transportation;
Wholesale, Retail and Services.

INTERNATIONAL DIRECTORIES

Texas Super Lawyers

Jeffrey J. Ansley
Criminal Defense: White Collar
Ray A. Balestri
Mergers & Acquisitions
Mikel J. Bowers
Business Litigation
Thomas L. Case
Employment Litigation
W. Bennett Cullum
Estate Planning & Probate
Daniel P. Elms
Business Litigation

Jeffrey S. Lowenstein
Business Litigation
Mark A. Shoffner
Business Litigation
James A. Skochdopole
Mergers & Acquisitions
John D. Smart
Employment & Labor
Christopher B. Trowbridge
Business Litigation
Jay M. Wallace
Employment & Labor

Best Lawyers in America

Alana K. Ackels
Litigation - Labor and Employment
Jeffrey J. Ansley
Criminal Defense: White-Collar
Mikel J. Bowers
Litigation - Construction
Jean Pierre Boyea
Real Estate Law
George W. Coleman
Corporate Law, Mergers and Acquisitions Law
W. Bennett Cullum
Trusts and Estates
Nikki Hurst Gibson
Commercial Finance Law
Karen L. Hart
Commercial Litigation
Jeffrey S. Lowenstein
Commercial Litigation,
Litigation - Intellectual Property

Danica L. Mathes
Entertainment Law - Motion Pictures & Television,
Entertainment Law - Music
Kassandra G. McLaughlin
Real Estate Law
Larry L. Shosid
Commercial Finance Law, Mergers & Acquisitions
Law, Real Estate Law
James A. Skochdopole
Corporate Law, Mergers & Acquisitions Law, Tax Law
John D. Smart
Employment Law - Management
Christopher B. Trowbridge
Commercial Litigation
Beverly A. Whitley
Appellate Practice, Commercial Litigation
Tammy S. Wood
Commercial Litigation

UNITED STATES RIVERO MESTRE

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MIAMI

RIVERO MESTRE

FIRM PROFILE

For more than twenty years, Rivero Mestre has been laser-focused on practicing commercial litigation at the highest levels. We have been counsel on some of the largest cases in the world. Our low volume of truly complex matters allows us to provide unparalleled quality. We know that at the heart of every one of our law suits, there is a knotty business problem. And, we come up with creative solutions you won't find anywhere else.

We don't get hired to tell our clients what won't work—we tell them what will. Our clients call us "game changers" and consistently say we "punch above our weight." Don't take our word for it—see for yourself. Below are a few examples of our most notable work:

When a Chevron lawyer, Rodrigo Pérez Pallares, came under criminal investigation in Ecuador because of a \$100 billion environmental claim against the company, he had to leave his country, effectively exiled. We were hired to get him home. The solution lay in gathering discovery through the cutting-edge use of little-known 28 U.S.C. § 1782 discovery in the United States. We successfully pursued 1782 actions in numerous federal district courts. As a result, we gathered millions of documents and hundreds of hours of outtakes from Crude, a documentary about the litigation. We did so, in part, by getting a ruling from the Second Circuit ordering the filmmaker to immediately turn over the outtakes. The documents and the outtakes revealed compelling evidence of Mr. Pérez's innocence, which we turned into a motion to dismiss.

We got Mr. Pérez home.

WHAT WE THINK ABOUT LEGALINK

"Legalink is more than just an association of law firms; it's a community of highly skilled practitioners focused on positively impacting the application of international law on global business while remaining committed to zealous representation."

PRACTICE AREAS

Complex Commercial Litigation;
International Litigation & Arbitration;
Securities & Financial Services Litigation;
Intellectual Property Litigation;
Internal Investigations;
White-Collar Criminal Defense;
Appellate Practice & Trial Support.

RIVERO MESTRE

CLIENTS / INDUSTRIES

Cardinal Health, Inc. (Health); Chevron Corporation (Energy); D&Os of R-G Premier Bank of Puerto Rico (Finance); E.I. Du Pont de Nemours and Company (Science & Technology); Exxon Mobile Corporation (Energy); Microsoft Corporation (Technology); Morgan Stanley (Finance); North Carillon Beach Condominium Association, Inc. (Real Estate); Panasonic Corporation (Technology); Space Exploration Technologies Corporation (SpaceX) (Technology).

INTERNATIONAL DIRECTORIES

Chambers and Partners

Litigation: General Commercial

“These guys are game changers. They come up with solutions that would occur to no one else.”

Chambers USA

Best Lawyers in America

This is a strong team with a deep bench - their written work is excellent.”

Chambers USA





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