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LEGALINK

Annual Report

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Message from the Chairman



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Christopher Trowbridge Chairman of Legalink Managing Partner, Bell Nunnally

Dear Legalink Members,

Along with Sonia Abraham, Göran Andersson and Alejandro Ripoll, I am thrilled to present you with our inaugural Legalink annual report highlighting the network's accomplishments for 2023. This project was the very first initiative planned by our new Committee, and I expect you will be very pleased with the results. Legalink accomplished a great deal in 2023 building on the successes of prior Committees and the hard work of our immediate past Chairman Markus Bauer. This made it a joyful task to curate the interactions and experiences each of you had with the network.

In these pages, you will see what makes our network such a well-functioning machine. I am especially pleased to include a summary of the valuable referrals that were generated by our members. Along with the fantastic success story detailing the collaboration between Mishcon de Reya and 31 Legalink firms related to the Comcast Corporation global transactions, you will read about the Legalink network referral activity as a whole including our referral All-stars and several notable referrals.

To facilitate these referrals, Legalink has undertaken heightened activity with our practice and regional groups. Legalink embraced virtual meetings to increase both the numbers of member firm attorneys active in such groups and the frequency of their collaborations. While virtual meetings are effective in certain respects, we all understand the importance of face-to-face meetings. You will also see the fantastic in person interactions that took place in 2023 with the general meetings, the Legalink Academy meeting, and the Asia regional group meeting.

This annual report recognizes the value of Legalink – allowing our members the opportunity to develop trusted relationships with other esteemed firms around the world so that we can service our clients in an expanded manner. The 2023 annual report demonstrates how this works so well. I am very excited to see this success continue in 2024.

LEGALINK 02 ● HIGHLIGHTS FROM 2023 P — 05

Highlights from 2023

A year of remarkable achievements



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Referrals in 2023

Referrals are the lifeblood of the network and the reason for its existence.

In 2023, Legalink dedicated significant efforts to improving the amount of data collected from our members' inbound and outbound referrals.

An in-depth analysis of inbound and outbound referrals between Legalink member firms showed a remarkable 85% response rate in 2023, a substantial improvement compared to previous years. This achievement reflects our members' dedication to collaboration and their willingness to engage actively in the referral process.

We are delighted to report that the data collected from a recent referral survey reaffirms not only that Legalink is highly active but also that its members are very pleased with the exceptional quality of services offered by fellow Legalink members. This mutual trust and satisfaction is the cornerstone of our thriving referral network.

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Collaborative Success Mishcon de Reya and Legalink in Comcast Matters

This referral success story highlights the collaboration between Mishcon de Reya (MdR), a prominent member firm in the U.K., and 31 Legalink member firms in a series of Comcast-related matters spanning from 2020 to 2023.

Comcast Corporation is a multinational telecommunications conglomerate based in the United States. It is one of the largest media and telecommunications companies in the world and is primarily known for its cable television, broadband internet, and telephone services.

It also owns and operates various media and entertainment properties, including NBCUniversal, which encompasses television networks, movie studios, theme parks, and other media assets The collaboration between MdR and Legalink member firms has been instrumental in successfully navigating Comcast-related global transactions, including global expansion, regulatory audits, and remediation programmes.

This partnership has demonstrated the value of Legalink's extensive network of law firms and their expertise in the telecommunications sector. Additional developments are anticipated in 2024, further cementing the strong relationship between MdR and Legalink members.



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Collaborative Success: Mishcon de Reya and Legalink in Comcast Matters

2020

Masergy Bid

MdR appointed 5 Legalink member firms for global regulatory due diligence relating to an acquisition.

2022

Comcast Global **Business Expansion**

In 2022, Comcast embarked on a global business expansion initiative.

MdR was appointed to assist on this initiative.

This expansion occurred in two waves, covering 20 countries in Wave 1 and a further 22 countries in Wave 2.

MdR collaborated with an impressive 17 Legalink firms throughout this endeavour.

2023

Masergy Regulatory Audit

In 2023, a regulatory audit was conducted for both Wave 1 and Wave 2 countries, involving a total of 42 firms.

Of these 42 firms, 17 were Legalink members. Additionally, in May 2023, 33 new firms were included, with 14 of them being Legalink members.

List of firms

France

Australia Piper Alderman China Grandway South Korea Barun Law LLC Dua Associates India Brazil Felsberg Advogados Colombia Muñoz, Tamayo & Asociados Azman Davidson & Co. Malavsia Czech Republic Felix a spol. Luxembourg Brucher Thieltgen & Partners AYR Israel

Indonesia Christian Teo & Partners Bersay

Bratschi Ltd. Switzerland Charltons Law Hong Kong Uryu & Itoga Japan Netherlands Ekelmans Advocaten Sweden Hellström Advokatbyrå KB List of firms

Vietnam Indochina Legal Hungary Szecskay Bulgaria Varadinov & Co. Chile Prieto Abogados Turkey Gün + Partners Greece Moussas & Partners GPE Corporación Legal Guatemala Peru Hernández & Cia. Abogados Portugal Sérvulo & Associados Cyprus Ioannides Demetriou LLC Ukraine Asters Paul Q Slovakia

Liechtenstein Gasser Partner Rechtsanwälte PR Legal Serbia

Throughout these Comcast-related workstreams, MdR has partnered with a total of 31 Legalink law firms. This collaborative effort showcases the quality of Legalink member firms and the expertise available within the network.

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In addition to the successful Mishcon Comcast referral project, the 2023 Legalink network referral activity as a whole was impressive.

Inbound

Referrals

357

Outbound

Referrals



376

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Legalink Referral All-Stars

We would like to take a moment to commend the following Legalink member firms for being referral All-Stars.

These five firms referred the most outbound matters in 2023 to other Legalink firms.

The efforts of these firms were indispensable in strengthening the bonds within the Legalink network.

1. Rittershaus

GERMANY

RITTERSHAUS

- 2. Mishcon de Reya
- Mishcon de Reya
- 3. Weightmans LLP



4. Ramos, Ripoll & Schuster



5. Buchanan Ingersoll & Rooney



Glückwunsch!
Bravo!
Jolly good!
Felicitaciones!
Congratulations!

LEGALINK 02 lacktriangled HIGHLIGHTS FROM 2023 P - 11

Referral Highlights

Notable Illustrative 2023 Referrals

Advice regarding large energy project in Greece.

Advising and drafting of loan documents for a Major Chinese bank in respect of a syndicated loan facility granted to a Malaysian company.

Trademark registration, protection, and challenges in Germany, Australia, the United States, South Korea, Turkey, the United Kingdom, Ukraine, Switzerland, Russia, and the Philippines.

Maritime and insurance dispute involving yacht delivery from the United States to Italy by a Dutch transport company.

Advice regarding the origin of goods audit by Mexican taxing authorities under the free trade agreement.

Advice regarding freezing Russian company funds by Korean bank and related arbitral dispute.

Legal opinion regarding German collateral for a United States financing agreement.

Representation of a lender in the acquisition of a refinery in Brazil by United States-based investors.

Termination of contract with United States provider of business software to be supplied for use in the United Kingdom.

Legal opinion in Hong Kong regarding a cryptocurrency to be listed on various crypto exchanges and whether it would be viewed as a security.

Establishment of a joint venture in Qatar.

Dispute between Chilean company against German party related to electronic components.

Preparation of legal memorandum analyzing the relevant and applicable Colombian regulation to the direct sale of SAAS by foreign company to Colombian based entities. LEGALINK 02 ● HIGHLIGHTS FROM 2023 P — 1

Referrals Highlights

Negotiation and drafting of Chilean security package for a credit agreement under Peruvian law.

Vietnamese client seeking legal assistance relating to their acquisition of a 50% share in a United States based logistics company.

Aircraft repossession in Vietnam.

Advice on Singapore employment law in relation to a US-headquartered cloud IT service provider group concerning potential recruitment of current/former employees based in Singapore.

Assistance of solar technology innovator company in the preparation of a legal opinion regarding governing law and jurisdiction questions.

Joint pitch to enforce a Chilean resolution in Milan.

Report on the validity and enforceability of a guarantee granted by a German entity in Chile.

Representation regarding joint venture partnership with a Turkish industrial manufacturer.

Assistance was provided to a German University in a case involving the actions of a foreign student that posed a threat to the university's reputation. The case was successfully managed by two Legalink member firms.

Incorporation of a Japanese subsidiary of a Mexican beef production company.

Incorporation of Argentina subsidiary of Mexican insurance agent.

Incorporation of subsidiary of Chinese construction enterprise in Chile.

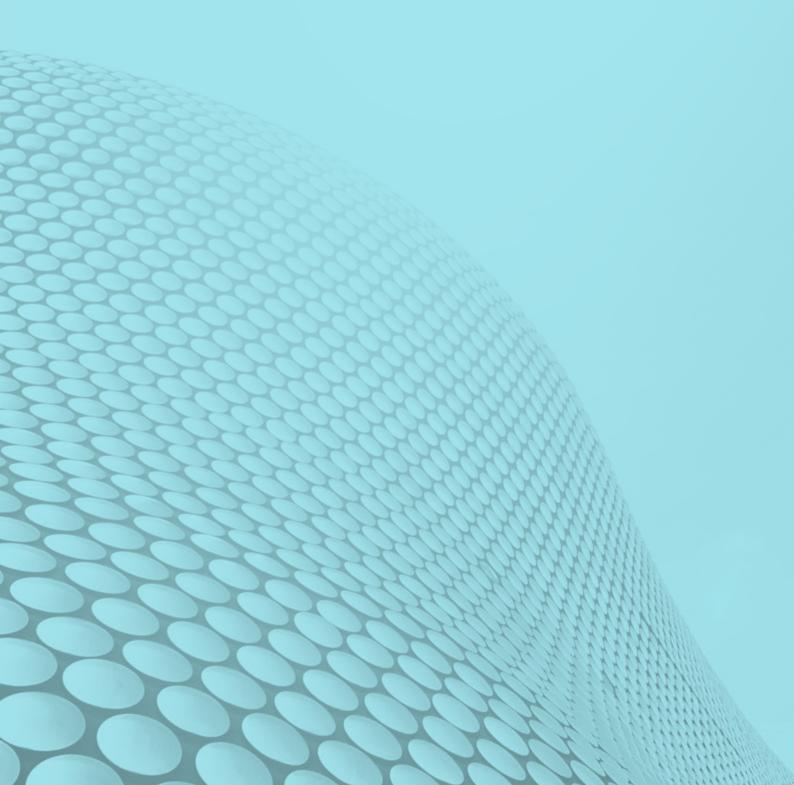
Consulting for a Mexican entity regarding the tokenization of real estate projects and crowdfunding authorization in the United States.

Assisting Guernsey fiduciary company with an Italian beneficial owner with Italian private client/tax and estate planning needs.

Using a Netherlands holding company for an investment in Angola.

LEGALINK 02 ● HIGHLIGHTS FROM 2023 P - 13

Vision for expansion



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Vision for expansion

The continued external growth of the network remains a paramount objective for Legalink. To ensure its ongoing expansion and global reach, Legalink regularly identifies priority countries in each region as focus areas for its expansion efforts.

A collaborative effort

Legalink recognises the need to enhance its capability to attract new members. The network strategies in this regard are designed to strengthen our network and facilitate greater collaboration among law firms worldwide.

The process of identifying potential member firms in these focus areas relies on a close collaboration between the Committee and Legalink's regional ambassadors, who play a pivotal role in driving Legalink's expansion efforts by actively engaging in identifying firms that align with the network's profile.

Furthermore, promising connections were established with law firms recommended by our existing members. These firms are currently considering the opportunity to become part of the Legalink Network. Regional groups have actively embraced their role in supporting Legalink's expansion strategy within their respective regions.

This commitment has contributed to our network's global growth.

One of Legalink's objectives for the year 2024 is to strategically expand the network by recruiting member firms across various key regions. Specifically, Legalink aims to establish a strong presence in the European Nordic Region, targeting countries like Denmark and Norway. Additionally, there is a focus on extending our reach in Central America as well as North America, with a particular focus on cities like Chicago, San Francisco, Seattle, and Boston. Furthermore, Legalink is committed to enhancing its footprint in Africa by continuing its expansion efforts in Nigeria, Namibia, and Angola.

This strategic expansion plan underscores Legalink's commitment to expanding its global presence. EGALINK 02 ● HIGHLIGHTS FROM 2023 P-1



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Wissen & Co.

Wissen & Co Limited was formed by lawyers with extensive experience in domestic and international business environments for many years. The firm is a broad-based commercial and business practice acting primarily for multinational corporations conducting operations in Thailand. The firm also advises shareholders, management, executives and personnel in their analysis and decision-making in Thailand.

Practice Areas

- Corporate and commercial matters
- Company formation and formation of branches and other entities
- M&A by share purchase, asset purchase or otherwise
- Due diligence in connection with takeovers, foreign IPOs (where there is a group company in Thailand) or for other purposes
- Restrictions on foreign business or land ownership in Thailand
- · Banking and security
- Employment

- Sale, purchase, leasing or mortgaging of property
- Intellectual property registration and advice
- Applications to the Board of Investment for promotion
- Applications for business licenses and permits
- Taxation
- · Civil litigation or arbitration
- Immigration and work permits (where we also undertake corporate and commercial work for the company)
- Family matters (on a selective basis)
- · Thailand wills and probate



Stephen Frost

Foreign Consultant stephen.f@wissenandco.com

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Key Initiatives in Practice and Regional Groups

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LEGALINK 02 lacktriangled Highlights from 2023 P - 1

Calendar 2023

January 06 scheduled meetings	February 4 scheduled meetings	March O1 scheduled meetings	April 09 scheduled meetings	May 02 scheduled meetings	June 01 scheduled me
19 Thursday Companies, Trusts and Taxation	2 Thursday Natural Resources, Energy and Environment	2 Thursday Companies, Trusts and Taxation	1 Friday Fintech	4 Thursday Natural Resources, Energy and Environment	22-24 ^{June} Legalink Academy
19 Thursday International Litigation and Arbitration	16 ^{Thursday} Europe Regional Meeting	Zurich Switzerland	11 _{Tuesday} Asia Regional Meeting	18-20 ^{May} Legalink General Meeting	Vienna Austria
25 ^{Wednesday} M&A, Restructuring & Insolvency	17 ^{Friday} Latam Regional Meeting		12 ^{Wednesday} Europe Regional Meeting	Frankfurt Germany	
27 Friday Public Procurement, Real Estate, Project Finance and Construction	20 ^{Monday} North America Regional Meeting		13 Thursday Latam Regional Meeting		
30 Monday Fintech	21 _{Tuesday} Asia Regional Meeting		17 Monday North America Regional Meeting		
31 Tuesday IP, IT and Data Protection			21 Friday International Litigation and Arbitration		
			24 _{Tuesday} IP, IT and Data Protection		
			27 Thursday M&A, Restructuring & Insolvency		
			28 Friday Public Procurement, Real Estate, Project		

Finance and Construction

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Calendar 2023

July 04 scheduled meetings	August 00 scheduled meetings	September O6 scheduled meetings	October O4 scheduled meetings	November O1 scheduled meetings	December OO scheduled meetings
10 Monday Asia Regional Meeting		15 Friday International Litigation and Arbitration	5 Thursday Natural Resources, Energy and Environment	9-11 November Legalink General Meeting	
Bangkok Thailand		21 Thursday M&A, Restructuring & Insolvency	11 Wednesday Asia Regional Meeting	Tokyo Japan	
17 Monday Europe Regional Meeting		22 Friday Public Procurement, Real Estate, Project Finance and Construction	12 Thursday Europe Regional Meeting		
18 ^{Tuesday} Latam Regional Meeting		25 Monday IP, IT and Data Protection	13 Friday Latam Regional Meeting		
24 Monday North America Regional Meeting		28 Thursday Companies, Trusts and Taxation 29 Friday	16 Monday North America Regional Meeting		
		Fintech			

Practice and Regional Groups

In our pursuit of continuous improvement and increased engagement within the Legalink network, Legalink and its members successfully addressed a vital challenge surrounding practice and regional groups.

This challenge revolved around the need to broaden the active participation of individuals within member firms beyond the partners who traditionally represent their firms at general meetings.

Our commitment to enhancing engagement within the Legalink network remains steadfast. By implementing these strategies and initiatives, we have actively involved a more diverse group of individuals within member firms.

Over 650 lawyers have signed up to the various practice and regional groups, strengthening our network and fostering collaboration on a global scale.

Total subscriptions

Practice groups

Regional groups

650

8

4

Practice Groups

Throughout the year, our dedicated practice group leaders coordinated more than 40 meetings via Zoom.

Legalink practice groups assembled over 300 lawyers, all representing member firms with a shared specialisation in the same area of law.

These events served as facilitators for new connections to be established and amplified.

Practice Groups Zoom Calls

40+

LEGALINK 02 ● HIGHLIGHTS FROM 2023 ANNUAL REPORT 2023

Practice Groups

A noteworthy addition to our practice groups includes the establishment of a dedicated Labour & Employment group.

To maintain our commitment to excellence and relevance, we have identified an additional area of law to be addressed within Legalink practice groups. This expansion allows us to adapt to changing legal dynamics and cater to a broader spectrum of member firms' needs.

This new group is set to enrich our network and prompt even broader collaboration between member firms.

GROUP LEADERS

Labour & Employment



Christian Antkowiak
Buchanan Ingersoll & Rooney PC



Ivana Ružičić PR Legal









NEW GROUP LABOUR & EMPLOYMENT













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Practice Group Leaders

M&A, Restructuring & Insolvency



Dean Poster Mishcon de Reya, UK



Anneliese Eger Felsberg Advogados

Public Procurement, Real Estate, Project Finance and Construction



Markus Jakoby Jakoby Rechtsanwälte



Peter Lindborg Lindborg & Mazor LLP

Companies, Trusts and Taxation



Nicolas Bernardy Brucher Thieltgen & Partners



Thomas Nigg
Gasser Partner Rechtsanwälte



Tim Garcia Hassans International Law Firm Limited

Natural Resources, Energy and Environment



Nicolás Yuraszeck Prieto Abogados

International Litigation and Arbitration



Daniel Glasl Bratschi Ltd.



Gordon Grieve Piper Alderman



Jorge Mestre Rivero Mestre LLP

IP, IT and Data Protection



Martin Schmidhuber Rittershaus Rechtsanwälte



Tim O'Callaghan Piper Alderman

Labour & Employment



Christian Antkowiak
Buchanan Ingersoll & Rooney PC



Ivana Ružičić PR Legal

Fintech



Paulo Câmara Sérvulo & Associados PORTUGAL

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Our member All-Star

In recognition of his dedicated leadership of the Fintech group since 2016, we extend a heartfelt note of appreciation to Paulo Câmara, whose vision and guidance have been instrumental in the success of the Fintech group.





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Paulo Câmara is a partner of the Finance and Governance department of Sérvulo & Associados. He is a guest professor on the Lisbon MBA, the Master of Law and Business and the Master of Laws - Corporate Law, of the Faculty of Law of the Portuguese Catholic University. He is coordinator of the Governance Lab, an independent research group dedicated to corporate governance. Additionally, he serves as the Chairman of the General Meeting of the Portuguese Association of Banks since 2016, and holds similar positions in other financial institutions. He is also the Chairman of the Portuguese Compliance and Regulatory Observatory since 2017 and serves as a Consultant for the ESG Corporate Monitor Research Project (CEDIP).

Paulo Câmara was considered "Personality of the Year" at the Annual Awards of the Portuguese Association of Investment Funds, Pensions and Assets Management, in 2023.

Notable contributions to Legalink Fintech group since 2016

- Fintech Forum Conference in Mexico 2018
- Fintech Forum Conference in Germany 2023
- Equity Crowdfunding & Peer-to-Peer Lending, e-book, 2019
- Regulation of Virtual Assets and Virtual Assets Service Providers, e-book 2023

"ESG topics present all the features that call for a Legalink PG inclusion: their relevance for client service; their international nature in essence; the rapid pace of its evolution; and the complex challenges they pose in the context of international convergence."

Paulo Câmara announced his intention to lead a new practice group dedicated to ESG in 2024.

Thank you, Paulo, for your dedication to strengthening the Legalink network through strong, relevant practice groups such as Fintech and now ESG.

We appreciate you and are grateful for your time and expertise.

It is members like you that make Legalink the impressive and valued resource that we all rely on.

Regional Groups

In the past year, we have established clear goals and objectives for each region, enabling us to enhance regional involvement among our member firms.

Regional group leaders coordinated a total of 24 meetings. These meetings united member firms within specific geographical areas, providing a platform for fruitful discussions and connections.

Our regional groups have been at the forefront of creating and facilitating networking opportunities among member firms within their specific regions. This proactive approach has resulted in stronger relationships and increased collaboration.

Practice Groups Zoom Calls

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Regional Group Leaders



North America Regional Group



Stephen P. Dorvee Arnall Golden Gregory LLP us.a.

Latam Regional Group



Diego Muñoz Tamayo Muñoz Tamayo & Asociados



Anneliese Eger Felsberg Advogados



Alejandro Ripoll Ramos, Ripoll & Schuster

Europe Regional Group



Maria Grazia Colombo Cocuzza



Adam Rose Mishcon de Reya



Mats Hellström Hellström



Philipp Koverchenko Intellect

Asia Regional Group



David Zou Grandway



Neeraj Kumar Dua Associates



Edmund Jerome Kronenburg Braddell Brothers LLP

LEGALINK ...02 ● HIGHLIGHTS FROM 2023 ANNUAL REPORT 2023 P.-

Asia Regional Meeting

VNCKOK - THATLAND

As a testament to our global reach, a regional meeting was held in Bangkok, Thailand, bringing together over 20 lawyers from nine member firms.

This event, organised by Edmund Kronenburg from Braddell Brothers LLP and Neeraj Kumar from Dua Associates, with the assistance of Sonia Abraham from Azman Davidson & Co., underscored the power of regional collaboration within Legalink. We look forward to further strengthening these ties in 2024.

LEGALINK 02 ● HIGHLIGHTS FROM 2023 P.—3

Asia Regional Meeting

The agenda for the Asia Regional Meeting covered several important topics aimed at fostering collaboration and sharing experiences among member firms, such as:

- A session specifically tailored to address issues related to referring work to fellow Legalink members. It provided a valuable platform for participants to exchange insights and best practices.
- A session to share recent cross-referral matters and experiences.
- A debate on potential areas of collaboration and business development efforts within the Legalink | Asia | Australasia Group.

These sessions aimed at identifying opportunities where member firms can work together to access and explore new geographical markets, thus strengthening the collective presence and capabilities of the Asia Group.

MALAYSIA AZMAN DAVIDSON & CO.	HY Chong Rajendra Navaratnam	INDONESIA CHRISTIAN TEO & PARTNERS	Christian Teo Claudius Novabianto	CHINA GRANDWAY	David Zou
	Sonia Abraham		Jeremiah I. Sianturi	VIETNAM INDOCHINA LEGAL	Eric Le Dréau Nguyen Quang Dao
SINGAPORE BRADDELL BROTHERS LLP	Edmund Kronenburg Stephanie Sim Tammie Khor	PHILIPPINES DIVINA LAW	Cybill B. Uytiep Jowel T. Cloma	U.K. MISHCON DE REYA LLP	Si Wei Chua

Akshita Upadhyay

Neeraj Kumar

Salil Gulati



HONG KONG CHARLTONS Tang Kai Qing

Kim Larkin



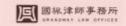


INDIA DUA ASSOCIATES

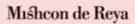












LEGALINK 02 ullet HIGHLIGHTS FROM 2023 P - 31

Asia Regional Meeting





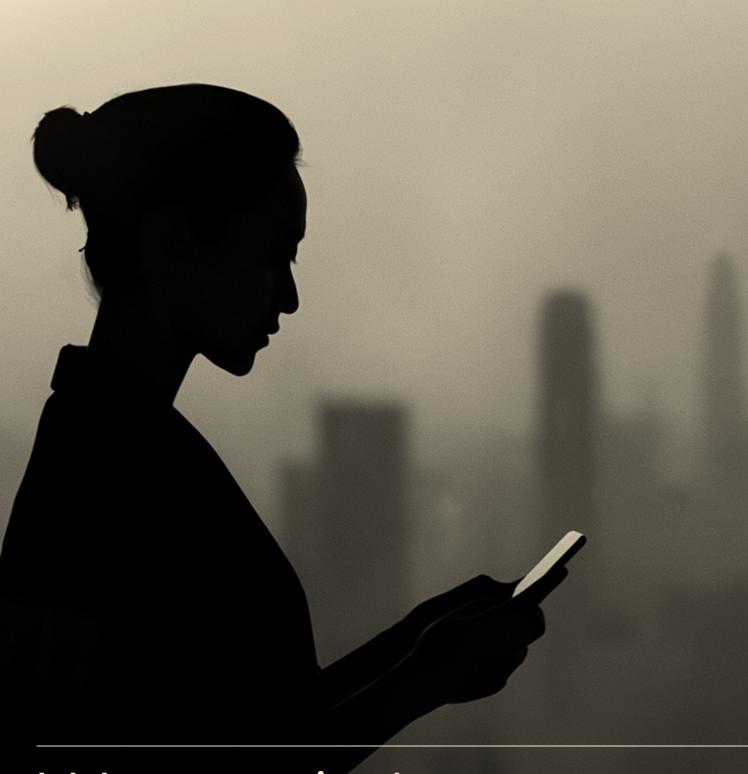
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Asia Regional Meeting





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Women in Law Group

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Legalink was thrilled to introduce an exciting initiative in 2023, the Legalink Women in Law group

This platform is committed to shedding light on the vital role women play within the legal sector, with a particular focus on the contributions of women in Legalink member firms.

Through this initiative, we aim to showcase the indispensable role of women in law firms and how their presence enriches the firms' success and fosters innovation.

The goal is to provide a platform for Legalink members to engage in open dialogues about the unique perspectives and dynamics women bring to the legal profession.

A project presentation meeting via Zoom, which served as an introductory dialogue to gauge the level of interest within our group, was attended by 26 women from diverse jurisdictions.

So far, over 200 women have signed up to this group. The interest shown is enthusiastic and promising.

In the upcoming year, we have planned a series of quarterly meetings that will serve as essential touchpoints for our members.

Additionally, we are excited to introduce a regular publication titled "Radar WiL", featuring insightful interviews with women lawyers.

Women in Law group leaders announced for 2024

GROUP LEADERS

Women in Law



Tania Rahmany Hassans International Law Firm



Carla Leandro Sérvulo & Associados LEGALINK 02 ● HIGHLIGHTS FROM 2023 PP — 3E

Women in Law

Firms represented in the Legalink Women in Law Group

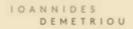
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Women in Law

BRAZIL	Felsberg Advogados	MEXICO	Ramos, Ripoll & Schuster
CHILE	Prieto Abogados	NETHERLANDS	Ekelmans Advocaten
CYPRUS	Ioannides Demetriou LLC	PORTUGAL	Sérvulo & Associados
CZECH REPUBLIC	Felix a spol. Attorneys	SERBIA	PR Legal
FRANCE	Bersay	SLOVAKIA	Paul Q
GERMANY	Jakoby Rechtsanwälte	SPAIN	López-Ibor Abogados
	Rittershaus	SWEDEN	Hellström Advokatbyrå
GIBRALTAR	Hassans International Law Firm	TURKEY	Gün + Partners
GUATEMALA	GPE Corporación Legal	U.K.	Mishcon de Reya LLP
HONG KONG	Charltons Law		Weightmans LLP
HUNGARY	Szecskay Law Firm	U.S.A.	Bell Nunnally
ISLE OF MAN	Laurence Keenan Advocates		Lindborg & Mazor LLP
	& Solicitors		Rivero Mestre LLP
ITALY	Cocuzza		Carter Ledyard & Milburn LLF
LIECHTENSTEIN	Gasser Partner Rechtsanwälte	UKRAINE	Asters
MALAYSIA	Azman Davidson & Co.	URUGUAY	Hughes & Hughes
MALTA	DF Advocates		

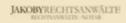


























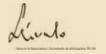




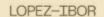






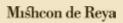




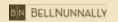






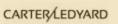
















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Legalink general meetings play a significant role in the network as they allow lawyers at member firms to meet regularly and to meet new members personally. Participation in meetings provides opportunities for the exchange of ideas and information and is a chance to learn about members' respective firms, experiences, cultures and businesses.

General Meetings

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Frankfurt



Number of Lawyers

Number of Firms

80

52

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Frankfurt

The event was inaugurated with the Legalink Fintech conference, an event centred around exploring the profound implications and emerging trends within the future of crypto.

The calibre of guest speakers Dirk Zetzsche and Maha Al-Saadi cannot be left unmentioned! Legalink members Anthony Provasoli from Gibraltar, Kim Larkin from Hong Kong, Alfonso López-Ibor from Spain, Christopher Trowbridge from Dallas, USA, Andres Rivero from Miami, USA and Hannes Arnold from Liechtenstein added immense value with their expertise and their engaging presentations to the conference.



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Frankfurt

AUSTRALIA

Member Firms

Piper Alderman

Polak & Partner Rechtsanwälte GmbH

Monard Law (Observer)

BELGIUM O'Connor & Company European

Lawyers

Felsberg Advogados

BULGARIA Varadinov & Co Attorneys-at-Law

canada Dale & Lessmann LLP

CHILE Prieto Abogados

CHINA Grandway Law Offices

COLOMBIA Muñoz Tamayo & Asociados

czech republic Felix a spol. Attorneys

FRANCE Bersay

Dr. Ouart & Collegen

Jakoby Rechtsanwälte

Rittershaus Rechtsanwälte

GIBRALTAR Hassans International Law Firm

GREECE Moussas & Partners

HONG KONG Charltons

HUNGARY Szecskay Attorneys at Law

INDIA Dua Associates

INDONESIA Christian Teo & Partners

ISLE OF MAN Laurence Keenan Advocates

& Solicitors

ISRAEL AYR

ITALY COCUZZA

LIECHTENSTEIN Gasser Partner Rechtsanwälte

LUXEMBOURG Brucher Thieltgen & Partners

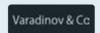














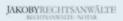




































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Frankfurt

Member Firms

MALAYSIA Azman Davidson & Co.

MALTA DF Advocates

MEXICO Ramos, Ripoll & Schuster

NETHERLANDS Ekelmans Advocaten

Jonker Abeln

PERU Hernández & Cia.

PHILIPPINES Divina Law

PORTUGAL Sérvulo e Associados

RUSSIA Intellect

SERBIA PR Legal

SINGAPORE Braddell Brothers LLP

SPAIN López-Ibor Abogados

SWEDEN Hellström Advokatbyrå

SWITZERLAND Bratschi AG

TURKEY Gün + Partners

U.A.E. Davidson & Co.

u.k. Mishcon de Reya LLP

Weightmans LLP

u.s.a. Arnall Golden Gregory LLP

Bell Nunnally

Lindborg & Mazor LLP

Rivero Mestre LLP

Carter Ledyard & Milburn LLP

Dvorak Law Group LLC

Buchanan Ingersoll & Rooney PC

uruguay Hughes & Hughes



































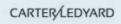


















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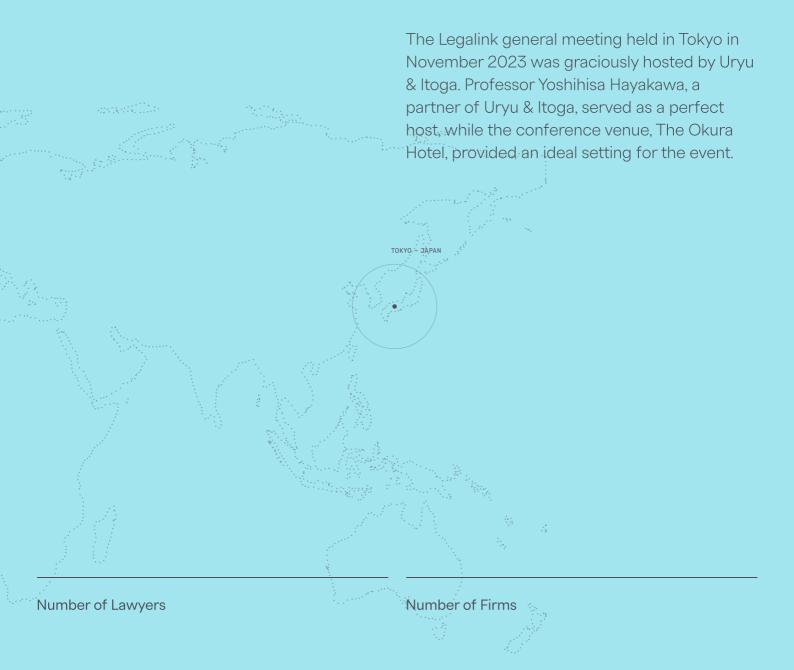
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Tokyo

A memorable ending to 2023



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Tokyo

Professor Yoshihisa Hayakawa, partner of Uryu & Itoga, secured an impressive list of expert speakers in the field of legal technology, such as Yu Watanabe, Senior Legal Counsel and Head of the Legal Department at Airbnb Japan, who shared his views on how Al will impact legal operations and his perception of Al's benefits and risks from in-house attorneys and outside law firms.

In addition to Yu Watanabe, two renowned experts at the forefront of the field, Professor Mayu Watanabe, a founding board member of the Japan Association for Online Dispute Resolution (JODR) and a member of the ODR Committee of the Ministry of Justice since 2020, and Professor Yoshihisa Hayakawa himself, led a session dedicated to the evolving landscape of dispute resolution with new Al technologies.

Uryu & Itoga hosted a truly remarkable gala dinner at the magnificent Meiji Kinenkan – the historic Constitution Memorial Hall.

This gala dinner wasn't just a gathering; it showcased the true essence of Legalink – a global network built on trust and friendship.



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Tokyo

Tokyo provided the backdrop for an important moment in Legalink – the new Committee election.

Christopher Trowbridge, the Managing Partner of Bell Nunnally & Martin LLP in Texas, USA, was elected as the Chairman of Legalink. Chris has been an integral part of the Committee since 2019, serving as a Committee member from 2019-2021 and as Vice Chairman from 2021-2023.

Legalink also elected Sonia Abraham from Azman Davidson & Co (Malaysia) as the new Vice Chairman, Göran Andersson from Hellström (Sweden) as the Treasurer, and Alejandro Ripoll from Ramos, Ripoll & Schuster (Mexico) as the Committee member.

"I am very excited to serve as the leader of this impressive global organization, representing the finest law firms in major cities around the world. I look forward to helping our member firms expand their international referral network to better serve their clients."

Christopher Trowbridge, Chairman of Legalink Managing Partner, Bell Nunnally

Markus Bauer ended his successful term as Chairman in Tokyo and expressed his pleasure at the successful initiatives and expansions achieved during his tenure. The Committee thanked him for his dedicated service and presented him with a bottle of fine Japanese whiskey as a small gesture, recognising his hard work.

"It was both an honor and a lot of fun to lead this great organization. The support, enthusiasm and dedication of Legalink members and our administration helped to carry the network through the dark times of Covid and the new initiatives rolled out in 2023 will increase both the activity level of and the benefits for its members. No doubt, Legalink's future looks bright."

Markus Bauer, Chairman of Legalink — 2021 / 2023 Partner, Rittershaus LEGALINK 02 ● HIGHLIGHTS FROM 2023 ANNUAL REPORT 2023 P — 49

Tokyo Member Firms

AUSTRALIA Behan Legal

Piper Alderman

CYPRUS Ioannides Demetriou LLC

FRANCE Bersay

GERMANY Rittershaus

GREECE Moussas & Partners

HONG KONG Charltons

INDIA Dua Associates

INDONESIA Christian Teo & Partners

ITALY COCUZZA

JAPAN Uryu & Itoga

LUXEMBOURG Brucher Thieltgen & Partners

MALAYSIA Azman Davidson & Co.

Ramos, Ripoll & Schuster

PHILIPPINES Divina Law

PORTUGAL Sérvulo e Associados

SINGAPORE Braddell Brothers LLP





















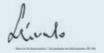














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Tokyo Member Firms

Barun Law LLC SOUTH KOREA

López-Ibor Abogados SPAIN

Hellström Advokatbyrå SWEDEN

Bratschi AG SWTTZERI AND

Wissen & Co. THAILAND

Davidson & Co. U.A.E

Mishcon de Reya LLP

Weightmans LLP

Arnall Golden Gregory LLP U.S.A

Bell Nunnally

Lindborg & Mazor LLP

Rivero Mestre LLP

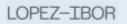
Carter Ledyard & Milburn LLP

Dvorak Law Group LLC

Buchanan Ingersoll & Rooney PC

Hughes & Hughes URUGUAY

Indochina Legal VIETNAM











Mishcon de Reya











CARTER/LEDYARD









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Legalink Academy Meetings

Academy Meetings

Since the first meeting in The Hague, over 150 young lawyers have attended the Academy. The Legalink Academy was established in 2017 and consists of a multicultural, professional and culturally enriching meeting for Legalink's young lawyers, who enjoy an inspiring mix of knowledge transfer, soft skills training and networking during the three-day programme.



Young lawyers that have attended Academy Meetings



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Vienna

Legalink Vienna Academy was hosted by Polak and Partners Rechtsanwaelte.

The conference started with a lively Speed Networking session, which has now become a tradition!

A session dedicated to participating firms' presentations, accompanied by discussions on hot legal topics from their respective jurisdictions, was a success. A presentation about "The Woman in Gold", delving into the transcontinental restitution case of Gustav Klimt's Adele Bloch-Bauer I, offered insights into Austrian history, politics, and law.

Additionally, attendees were treated to an enlightening presentation on Chat GPT and Al, offering fresh perspectives on the evolving landscape of legal technology.

This event fostered a unique opportunity for young lawyers to connect, exchange ideas and gain fresh perspectives.

The conference featured a dynamic knowledge transfer schedule, where each participant took the stage to delve into the most pertinent legal topics within their respective practices.



Number of Lawyers

Firms

25

15

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Vienna

Member Firms

Polak & Partner Rechtsanwälte GmbH

CYPRUS loannides Demetriou LLC

CZECH REPUBLIC Felix a spol. Attorneys

FINLAND l&O Partners Attorneys

GERMANY Rittershaus

GIBRALTAR HASSANS International Law Firm

HUNGARY SZECSKAY Attorneys at Law

Coccuza

ITALY

LUXEMBOURG Brucher Thieltgen & Partners

Ramos, Ripoll & Schuster

PORTUGAL Sérvulo & Associados

SLOVAKIA Paul Q Law Firm

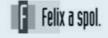
sweden Hellström Advokatbyrå KB

U.K. Weightmans LLP

u.s.a. Bell Nunnally































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Vienna Academy





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Vienna Academy





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Legalink Interim Meetings

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Lisbon

The Lisbon Interim Meeting convened on February 13th, 2023, bringing together the Committee and Legalink administration for two days of robust discussion and strategic planning.

Throughout the day, the Committee engaged deeply in various pertinent issues, defining actionable points for implementation in 2023.

Sérvulo's partners Paulo Câmara and Manuel Magalhães led a session to introduce Sérvulo's executive Committee and the heads of the firm's practice groups.

Furthermore, the meeting served as an invaluable platform for the Committee and Sérvulo's leadership to strengthen their relationship and explore avenues for future collaboration.



The 2023 Legalink interim meeting was hosted by Sérvulo & Associados in Lisbon, Portugal



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Legalink IBA Conference Cocktail

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Paris

BERSAY hosted an exclusive cocktail reception for Legalink members.

Jérôme Bersay and Bradley Joslove, from BERSAY, hosted an exclusive cocktail reception for members of Legalink during the International Bar Association (IBA) event held in Paris.

The cocktail reception provided an excellent opportunity for Legalink members from over 40 from diverse jurisdictions to reconnect and network.



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Global Recognition



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Legalink proudly stands as a network that has earned Chambers rankings for more than half of its member firms. These accolades underscore the exceptional quality and reputation of our member firms.

Here's a glimpse of what is being said about our esteemed members.



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Mishcon de Reya, U.K.

"The team is very competent and professional, with analysis of both legal and economic issues from a commercial perspective. It consistently achieves results in tricky cases."

Bell Nunnally, U.S.A.

"They understand our business and find solutions that work for us. They are responsive and always provide timely counsel."

Sérvulo & Associados, Portugal

"The firm has a multidisciplinary team of lawyers who identify and solve problems in a very efficient way."

In Chambers Global 2023, about Mishcon de Reya LLP, U.K.

Chambers →

In Chambers USA 2023, about Bell Nunnally, U.S.A.

Chambers →

In Chambers Global 2023, about Sérvulo & Associados, Portugal

Chambers →

Buchanan Ingersoll & Rooney, U.S.A. Felsberg Advogados, Brazil

"The team are experts in the industry. They are very knowledgeable, creative and solutionoriented in order to solve complex litigation matters."

"The Felsberg team is extremely attentive and acts in matters of the most diverse complexity, managing to deliver on time what was previously agreed upon."

Grandway Law Offices, China

"The team can always provide scientific and reasonable solutions to problems based on the actual situation of the company."

In Chambers USA 2023, about Buchanan Ingersoll & Rooney, U.S.A.

Chambers →

In Chambers Brazil Guide 2023, about Felsberg, Brazil

Chambers →

In Chambers Global 2023, about Grandway, China

Chambers →

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Nicholson y Cano, Argentina

"Nicholson y Cano has a strong team which is highly specialised in oil and gas and mining legislation. They also provide valuable expertise in complex financial transactions."

Hassans, Gibraltar

"No matter seems too complex or sophisticated for the team at Hassans to handle."

Prieto Abogados, Chile

"Prieto Abogados provides comprehensive, clear and accurate advice on competition issues. The team members clearly have experience in the area and their responses are always expeditious."

In Chambers Latin America Guide 2023, about Nicholson y Cano, Argentina

Chambers →

In Chambers Global 2023, about Hassans, Gibraltar

Chambers →

In Chambers Global 2023, about Prieto Abogados, Chile

Chambers →

Arnall Golden Gregory LLP, USA

"The firm is top-notch. It understands the business, the larger business area but also the particulars of our company. The advice it provides us with, I would consider to be expert."

Hernández & Cía, Peru

"The Hernández & Cía team is responsive and acts perfectly attuned to our needs. They always provide comprehensive and tailored legal advice."

AYR - Amar Reiter Jeanne Shochatovitch & Co., Israel

"AYR's work is perfect and detail-oriented. They know the strategy."

In Chambers USA 2023, about Arnall Golden Gregory LLP, U.S.A.

Chambers →

In Chambers Brazil Guide 2023, about Felsberg, Brazil

Chambers →

In Chambers Global 2023, about AYR. Israel

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Piper Alderman, Australia Dale & Lessman LLP, Canada Ramos, Ripoll & Schuster, Mexico "The litigation team was "Dale & Lessmann is a huge able to cope with a presence." lengthy, high-pressure trial with multiple research issues being conducted at the one time, while simultaneously dealing problems." with contested litigation."

"Ramos, Ripoll & Schuster's level of service is high. The lawyers always have a good attitude to help our business, and propose alternatives to solve

In Chambers Asia Pacific 2023, about Piper Alderman, Australia

Chambers →

In Chambers Canada Guide 2023, about Dale & Lessman LLP, Canada

Chambers →

In Chambers Latin America 2023, about RRS, Mexico

Chambers →

Ioannides Demetriou LLC, Cyprus

"The team at loannides Demetriou stands out due to their high customer care ethic and responsiveness."

Weightmans LLP, U.K.

"Weightmans are very pragmatic in their decision-making."

Rivero Mestre LLP, U.S.A.

"Rivero Mestre is a dynamic and high-caliber firm."

In Chambers Europe 2023, about loannides Demetriou LLC, Cyprus

Chambers →

In Chambers Global 2023, about Weightmans LLP, U.K.

Chambers →

In Chambers USA 2023, about Rivero Mestre LLP, U.S.A.

Chambers →

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LEGALINK 04 ● LOOKING AHEAD ANNUAL REPORT 2023

Looking Ahead



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As we move forward into 2024, the Legalink network remains dedicated to its core values of collaboration, excellence and client satisfaction.

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Looking Ahead

We look forward to continued growth and success, delivering exceptional legal services to our clients worldwide.

2024 ● MARCH	• JUNE	• JULY
T	T	T
Committee Interim Meeting	General Meetings	Asia Regional Meeting
New York	Stockholm	Da Nang
March 4 – 5	June 6 – 8	July 10 – 12
HOSTED BY	HOSTED BY	HOSTED BY
Carter Ledyard & Milburn	Hellström Advokatbyrå	Indochina Legal

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Looking Ahead

2024 ●SEPTEMBER

• NOVEMBER

ī

Academy Meeting

General Meetings Practice and Regional Meetings

Paris

FRANCE

Dubai

U.A.E.

42 Zoom meetings

September 5 – 7

November 7 – 9

HOSTED BY

Bersay

HOSTED BY

Davidson & Co.

A total of 42 Zoom meetings are scheduled throughout the year, organised by Legalink Practice Group and Regional Group leaders. LEGALINK 05 ● LEGALINK 2023 STATS ANNUAL REPORT 2023 P - 73

Legalink 2023 Stats



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Legalink is an international network of 68 independent business-oriented law firms which aims to increase the revenues and profitability of its members by generating business through an expanded professional network.

Legalink is Chambers ranked and now composed of more than 3,500 legal professionals.

Legalink operates internationally but personally and delivers top-quality multi-jurisdictional legal services. Legalink's administration is expertly and capably headed by its Chief Operations Officer Maria de Sá Nogueira and its Marketing and Corporate Communications Assistant Vera Felner who are based in Lisbon, Portugal.

LEGALINK ADMINISTRATION



Maria de Sá Nogueira Chief Operations Officer



Vera Felner
Marketing and Corporate
Communications Assistant



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Geographical spread of members



Americas Europe Africa Middle-East Australasi

Independent law firms

68

Number of firms ranked in Chambers

Number of Lawyers ranked in Chambers

40

369

Legal professionals

3.500

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Thank you to all of our member firms for a rousingly successful 2023.

Here's to a successful 2024!

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Thank you * Danke Terima kasih * Merci Köszönöm * Спасибо Obrigado * Grazie * Dank je Salamat *Tack * 谢谢 Medaase * Dankie ありがとう * Gracias * I شكرا Cảm ơn * Asante *Teşekkür ederim * תודה * Kiitos Дякую * 谢谢 *Köszönöm ขอบคุณ * 多謝 * Спасибо Děkuji * 감사합니다 * 多謝 Благодаря *Merci 謝謝 * Хвала



Annual Report 2023

www.legalink.ch

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